



## Explanation of Your Endowment Report

We are providing you with two endowment reports to help you better understand your endowed fund's performance. The *financial report* provides a snapshot of fund performance and the *account detail report* provides a comprehensive itemized accounting detail of that performance.

### Historic Gift Value

Historic gift value (HGV) does not reflect donor giving history. HGV includes the original gift amount, net of gift processing fees, and any additional gifts to the fund. (NOTE: From July 2001 through June 2008 gifts to endowed funds were assessed a gift processing fee prior to being invested in the endowment.) Additionally, funds transferred from an existing non-endowed fund are not included in an endowed fund's HGV.

### Beginning Market Value

Beginning market value is the starting cumulative rolling market value at the beginning of the reporting period that includes all gifts, transfers, releases, fees and investment results since the endowed fund's inception.

### Gifts to the Endowed Fund

Gifts include all cash donations into the fund made during the period of the endowment report.

### Transfers

There are two types of transfers. The first is a reversion to/from the spending account from/to the endowed account. The second represents funds moved from an existing non-endowed account to the endowed account. Transfers do not affect the fund's HGV.

### Distributions

Following the corporate spending policy approved by the ISU Foundation board of directors, on an annual basis, funds are released from restriction and are distributed from the endowed account to the spending account to be used for scholarships and/or programmatic activities as defined by the donor.

### Fees

Fees are comprised of the endowment administration fees paid to the ISU Foundation and investment management fees paid to third party brokers and financial managers. ISU Foundation administration fees are assessed on a monthly basis. Third party investment management fees are paid at various intervals throughout the year, thus the overall fees assessed will not be a consistent percentage from month to month. All administration and management fees are allocated proportionally.

### Investment Results

Investment results are made up of interest, dividends, realized gains and losses and unrealized gains and losses. Investment results are allocated proportionally to all funds.

### Ending Market Value

Ending market value is the cumulative rolling market value at the end of the reporting period that includes all gifts, transfers, distributions, fees and investment results since the endowed fund's inception.